

ILLNESS AND CATTLE THEFT COST FARMERS TENS OF BILLIONS OF DOLLARS EACH YEAR.

OUR SOLUTION CAN IMPROVE LIVELIHOOD OF FARMERS THROUGH TECHNOLOGY BY INCREASING EFFICIENCY, **RESILIENCY, AND PROFITABILITY.**



Institute for Engineering Leadership Faculty of Engineering



PROBLEM



CATTLE THEFT is expensive to farmer's wallet



HEALTH MONITORING is important in sustaining life and promoting good health

Losing Tens of Billions each year



Cattle are not GRAZING OPTIMALLY

COMPETITION ANALYSIS

SOLUTION

An IoT-based, Patented Management Platform that **Tracks and Detects Anomalies in Cattle Behavior**

Grazetogether [™] Tracking System - Hardware LoRa and GNSS Tracking with Geolocation feature







Good range ~10 km





Affordable & Passive Tracking **Historic Log for Cattles**

Expensive Active Tracking Real-time Cattle Monitoring





We aim to offer **Active Tracking** at an **affordable price point**

5 - YEARS ROAD MAP

Business

Industry Partnership and Sales within APAC through Outreach Prog	Proving Business Case for next gen sensors and Finding suitable Farms for POC/Sales	Proving Busine Case for Adjac Industries / Upst / Downstreau Partners	ent ¦	Market Expansion beyond APAC	
0 1	2	3	4	5	yrs
Finalising of Device Design, In-Field Test + Sales	Hardware: Next gen Design & Testing: Motion, Physiology, Environment Tracking		l Im I Ado	Software: Platform Improvement: Addressing Data needs of other Partners	
	Software: Platform Improvement: Data Analytics and Insights for Farmers		110		

Grazetogether Tracking System - Software Data Analytics and Insights for Farmers and Stakeholders



Location Tracking

Identify herd location in real time, prevent theft and assist with pasture management

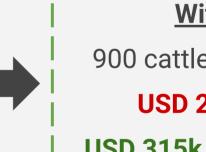
Health Tracking

Flag cattle that are behaving out of the norm, which indicates abnormal health conditions

BUSINESS MODEL

For a typical 1500 (Hectares) farm with 600 cattle...

Without Chipsafer 600 cattle, USD 350 per head USD 210k revenue every 3 yrs



With Chipsafer

900 cattle, USD 350 per head

USD 22.5k for device

USD 315k revenue every 3 yrs

Farmers earn USD 115k in additional Revenue or USD 82.5k in Profit, equivalent to almost 40% increase in profit per herd.

FINANCIAL PRO

Product



Frugal Innovation Task Force





Charlene Ong

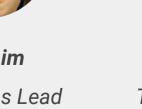
Lim Jie Ai

Marketing Lead

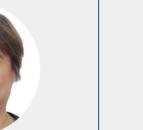
Dan Lim **Operations Lead**



Malcolm Lee **Biz Dev Lead**



Technology Lead



Victoria Alonsoperez CEO and Co-Founder Chipsafer



Ng Zhen Ning CEO and Co-Founder NuSpace



Bruno Teixeira COO and Co-Founder Chipsafer

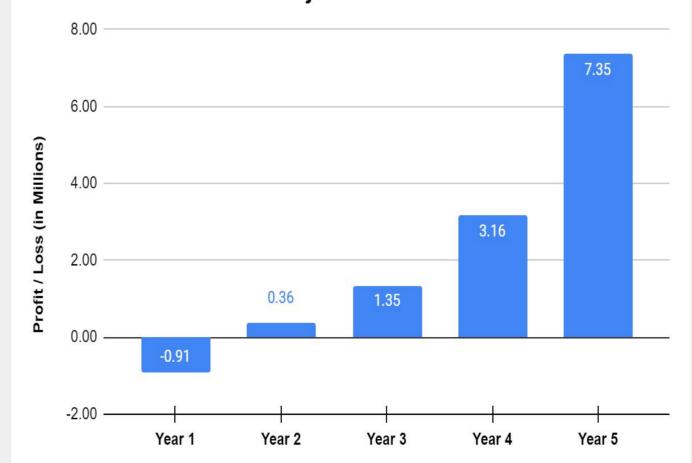
Team Sponsors & Advisors



Jonathan Huang

Executive Chairman Singapore Space & Technology Ltd (SSTL)

Profit / Loss - 5 Years Projection



- **Expected Margin of** around 30% for each Device Sold
- **Targets Farms in** the APAC region, starting with Australia and **ASEAN**
- **Projected Profit** Gain of USD 7.35M by Y5

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