

# Impact of Cycle Time Variability on Demand Fulfilment Rate

## Project Overview

### COMPANY BACKGROUND

- Global leader in semiconductors and systems for automotive, industrial and multimarket sectors
  - Regional Headquarters in Asia  
Focused on final test manufacturing and test innovation
  - Commitment to product quality and continual production process improvement
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### PROBLEM STATEMENT

- Problem?**  
Less than optimal demand fulfilment rate
- Why?**  
High Cycle Time Variability due to inefficiencies in resource utilisation
- \*Want to know...\***  
Will reducing cycle time variability improve demand fulfilment?  
Is there any better way to improve demand fulfilment?

### PROJECT OBJECTIVES

- Statistical Analysis of Product Cycle Times**  
Propose distribution fittings for product cycle time
- Development of Simulation Model**  
Validation by reproducing historical data
- Determine impact of reducing cycle time variability on delivery performance**  
Study demand fulfilment rate based on experimental designs using simulation model

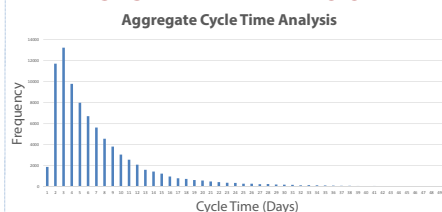
## Data Analysis

### DATA PROCESSING



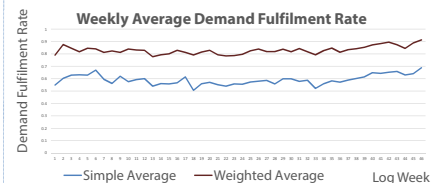
- Synchronisation of raw data across all stages
  - Lot preparation; Lot completion; Demand clip
- Account for missing lots and invalid data
- Calculation of cycle time and demand fulfilment based on raw data

### CYCLE TIME ANALYSIS



- Cycle Time is highly variable & right-skewed
- Mean = 7.52 days with Std Deviation = 9.24 days
  - Median = 4.82 days
  - Company's expectation = 5 - 12 days
  - Only 33% of lots fall within this range

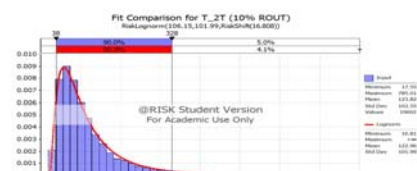
### DEMAND ANALYSIS



- Average Weekly Demand Fulfilment calculated ranged between 50% - 70% over the period of study
- Weighted Average indicates that delivery performance is better if we look at total volume of demand fulfilled.
- In general, orders with larger sizes are more likely to be fulfilled on time

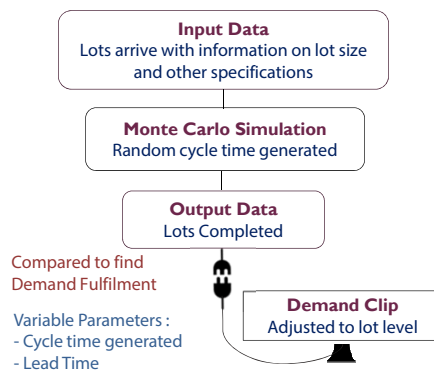
## Simulation

### DISTRIBUTION FITTING



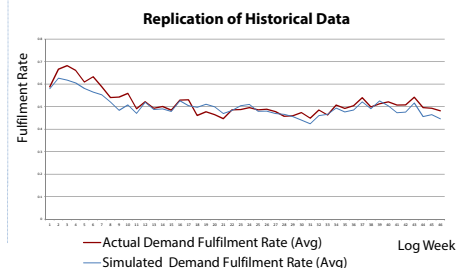
- Categorisation of lots was implemented to allow a more representative fitting than using aggregate level
- 3 possible categorisation methods:
    - Product Basic Type
    - Product Package Type
    - Route Type** (provided the best representation)
- @Risk software used to perform distribution fitting, using the AIC / BIC criterion
- Generally lognormal with varying parameter estimated

### SIMULATION OVERVIEW



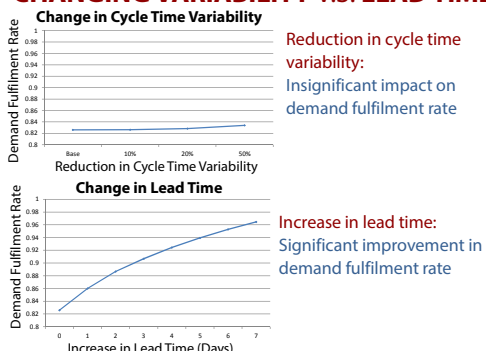
### BASE CASE

- Assumptions:
- All lots of the same Route Type have similar cycle time distributions
  - Completed lots are used to fulfil backlogs first, if there are any



## Results

### CHANGING VARIABILITY V.S. LEAD TIME



### RESULT DISCUSSION

- Top 3 route types by volume
- | Route Type | Estimated Lead Time (Days) | Average Cycle time (Days) | Expected Delay (Days) |
|------------|----------------------------|---------------------------|-----------------------|
| A          | 5.00                       | 3.08                      | -1.92                 |
| B          | 3.00                       | 11.97                     | 8.97                  |
| C          | 4.00                       | 7.86                      | 3.86                  |
- For most route types, the average cycle time exceeded the respective lead times used (as estimated using simulation models)
  - In such cases, reducing variability would have little effect on improving demand fulfilment rates
  - Extending lead times would have much greater impact

### RECOMMENDATIONS

- Short term**
- Focus on extending lead times
  - Double-check data on average cycle time with line planners
  - Coordinate with upstream processes to obtain lots on schedule
- Long term**
- Focus on improving average cycle time rather than cycle time variability
  - Close gap between lead times and cycle times